

Von Gardiner

Director, DoD Sales and Public Sector
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Hewlett Packard Enterprise



Mr. Gardiner is the Director of DoD Sales and Federal Account Distinguished Chief Technologist, assigned to the Department of Defense, Healthcare and related agencies where he applies his strategic leadership, communication and decision-making expertise to lead HPE's DoD sales teams and grow the company's customer base by providing solutions focused on mission outcomes, and introduce HPE to a broader set of industry and DoD clients. Working directly with DoD Managers, partners and customers, Mr. Gardiner initiates, plans and executes activities to deliver products, services and solutions to satisfy customer-specified requirements.

Prior to joining Hewlett Packard Enterprise, Mr. Gardiner was the Senior DoD Program and Business Development Manager for NJVC and prior to joining NJVC, Mr. Gardiner spent 26 years with the U.S. Air Force (USAF), achieving the rank of Colonel. He has in-depth knowledge of and operational experience in the Pacific Theater as he spent two command tours in the Pacific as the 35th Communications Squadron Commander at Misawa AB, Japan, and the 15th Communications Squadron Commander at Hickam AFB, Hl. Most recently, he was Director, Communications and Information, with Air Force Special Operations Command (AFSOC) at Hurlburt Field, FL, where he managed more than 800 IT professionals, established a consolidated communications command center to ensure mission-critical AFSOC IT services worldwide. Earlier, Mr. Gardiner was Director, Command, Control, Communications, Computer and Information, at U.S. Forces Headquarters in Kabul, Afghanistan. He served as Chief Information Officer and Principal Advisor to the Commander of all U.S. and NATO forces, and established facilities and IT infrastructure/services for more than 130,000 personnel. Mr. Gardiner also spearheaded a \$500-million initiative to develop an Afghan national IT infrastructure/capacity, for which he received accolades from the U.S. Secretary of State.

Mr. Gardiner received his Master of Strategic Studies from Air University, Maxwell Air Force Base, AL, Master of Business Administration from the University of Nebraska, Lincoln, and an undergraduate degree from the United States Air Force Academy.