



**Steve Brennan**  
**Managing Director**  
**Defense Innovation OnRamp Hub: Hawai'i**

Steve Brennan is an accomplished business development and technology commercialization leader with more than 20 years of experience across information technology, telecommunications, cybersecurity, and the defense sector. A well-rounded MBA, he is recognized for leadership within Hawaii's technology innovation ecosystem and for a proven ability to help start-ups and small businesses secure investment and contracts from the Department of Defense, Department of Energy, and National Science Foundation. Steve brings a deep understanding of telecommunications networks, IT infrastructure, and military C4ISR concepts, paired with strong proposal development and capture skills that have resulted in multimillion-dollar federal contract wins and successful technology transitions.

Steve currently serves as Managing Director for the Defense Innovation OnRamp Hub: Hawai'i at Pacific Impact Zone, focusing on technology scouting, talent sourcing, collaboration facilitation, and defense contracting for non-traditional innovators. Previously, he generated more than \$50 million in contract revenue as Business Development Director for an 8(a) woman-owned small business and secured millions in R&D funding from agencies including the U.S. Army, DARPA, ONR, and the Department of Energy. A persuasive writer and experienced communicator, Steve has held senior marketing and executive roles, served as an information services officer for the Office of the Governor of Hawaii, and taught undergraduate business and management courses.